

BC BIOREFINERY INVESTMENT RFP: RESPONSES TO PROPONENT QUESTIONS

1. Can you confirm that BCBN has access to relevant data and will provide this data at the start of the project.

Answer: The Contractor is being hired to provide data. If BCBN or BC Government is the source, we will make best efforts to provide data in a timely manner that it has available and can be legally shared with the selected contractor.

2. Can you confirm that, if data points or reports are identified to be required for the analysis, but are not available that this data will be made available by BCBN.

Answer: This cannot be confirmed. The proponent should provide a list of the appropriate data and reports that may be required to fulfill the requirements of the RFP. This includes data or reports which may need to be procured. The contractor should include this cost in their proposal. Refer to Section 2.8.4 Proposed Methodology for more information.

3. Can you please highlight any reports or data points that is expected to be procured and provided by the contractor?

Answer: No. The Contractor is expected to provide expertise and is being hired to identify the necessary information. Refer to Section 2.8.4 Proposed Methodology for more information.

4. In the event that certain data points are not available, can you confirm that reasonable assumption - based on the contractor's experience or advised by BCBN - can be made.

Answer: If certain data points are not available, the contractor is expected to create reasonable assumptions in collaboration with BCBN.

5. In section 2.8.2 on page 15 it is mentioned under '1.' that Proponents should have:
 - i. *Direct experience in developing and building a bio-refinery, in addition to writing reports or recommendations on how to build one*

We would like to clarify the rationale of this requirement in relation to the scope of work. While we think a thorough understanding of the biofuel industry is required to complete a portion of the work we are unclear why proponents need to demonstrate that they have direct experience in developing and building a bio-refinery.

Answer: The goals of the *Experience* requirements in the RFP are to ensure the Contractor understands the specific conditions needed to attract investment in biorefineries and has experience delivering services of similar scope and complexity. The above referenced section states the Proponent *should* have direct experience in developing and building a biorefinery. This is not a mandatory requirement. If a proponent has experience closely related to biorefineries this will be taken into consideration during the evaluation phase, along with all of the other Desirable Criteria. Demonstrating they understand the necessary business conditions to develop a biorefining sector holds a significant degree of importance if a proponent is to be successful at delivering the scope of work described in the RFP. It is suggested that proponents possess this capacity within their team and communicate the value of this experience within their proposal.